

**BEFORE
THE PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA
DOCKET NO. 2019-253-T**

**Application of Strong Men Moving,
LLC for a Class E (Household Goods)
Certificate of Public Convenience and
Necessity for Operation of Motor Vehicle
Carrier**

**PREFILED DIRECT
TESTIMONY
OF JOHN H. WISNIEWSKI**

1 **Q. Please state your name, employer, and business address.**

2 **A. My name is John H. Wisniewski I am the managing member of Strong Men Moving,**
3 **LLC (“Applicant” or “Strong Men Moving”) located at 3111 Linksland Road, Mt. Pleasant,**
4 **South Carolina (29446).**

5 **Q. What is the purpose of your testimony?**

6 **A. I am testifying in support of Strong Men Moving’s Application for a Class E Certificate**
7 **of Public Convenience and Necessity with statewide authority.**

8 **Q. Is Strong Men Moving authorized to transact business in the State of South**
9 **Carolina?**

10 **A. Yes, Strong Men Moving is a South Carolina Limited Liability Company established on**
11 **April 16, 2019. A copy of a certificate of good standing was filed with Strong Men Moving’s**
12 **application, and the company remains in good standing.**

13 **Q. How did you become associated with Strong Men Moving?**

14 **A. I am the organizer and sole member of Strong Men Moving.**

15 **Q. Please tell the Commission about your education and work history?**

1 A. I am a high school graduate, and have owned and operated American Artists Landscaping
2 for 25 years.

3 **Q. Please describe the services Strong Men Moving would like to provide.**

4 A. Strong Men Moving will provide all services associated with household goods moving,
5 such as packing, unpacking, and physical labor.

6 **Q. Do you have any experience providing moving services?**

7 A. Yes, with College Hunks.

8 **Q. How employees will Strong Men Moving have?**

9 A. Strong Men Moving will initially have two employees.

10 **Q. How will you train your employees?**

11 A. I will personally train my employees using mock scenarios and easier small moving jobs.

12 **Q. Does Strong Men Moving own or lease any vehicles?**

13 A. Yes, Strong Men Moving owns a 2013 Isuzu NPR truck.

14 **Q. Does Strong Men Moving plan to acquire other vehicles?**

15 A. Yes.

16 **Q. Will Strong Men Moving be insured?**

17 A. Yes. Strong Men Moving already has insurance. A certificate of insurance coverage is
18 attached to its Application.

19 **Q. Has Strong Men Moving submitted a tariff?**

20 A. Yes. A proposed tariff is attached as Exhibit A to this testimony.

21

1 **Q. How will you quote the cost of a move to a customer?**

2 A. Strong Men Moving will only provide an estimated cost of a move; not a fixed price. Our
3 quotes are based upon square footage, moving experience, and what clients convey they need
4 moved. On-site estimates will be performed if deemed necessary.

5 **Q. Does Strong Men Moving have a Bill of Lading?**

6 A. Yes, I've attached a Bill of Lading form to my testimony as Exhibit B.

7 **Q. Will Strong Men Moving provide a Bill of Lading for each move it conducts?**

8 A. Yes.

9 **Q. Why do you believe there is a need for Strong Men Moving's services in South**
10 **Carolina?**

11 A. South Carolina's economy is strong, and more people need to the services of good moving
12 companies. According to the United States Bureau of Labor Statistics, the state's unemployment
13 rate is about 3.4 %. Zillow describes South Carolina's housing market as "Very Hot" reporting
14 that home values have risen 5.7% over the past year and are expected to rise 3.0% in the coming
15 year.¹ The United States Census Bureau estimates South Carolina grew by 9.9% to over 5 million
16 people between April 1, 2010 and July 1, 2018. These numbers suggest that demand for qualified
17 movers will be robust. See U.S. Census Bureau Quick Facts, South Carolina,
18 www.census.gov/quickfacts/sc.

19 **Q. How will Strong Men Moving reach its customers?**

20 A. We plan to market Strong Men Moving with Google, strong search engine optimization,
21 local ads and worth of mouth referrals generated by integrating into the community.

22

¹ <https://www.zillow.com/sc/home-values/> September 6, 2019

1 **Q. Is Strong Men Moving financially able to provide service to the public?**

2 **A.** Yes. As shown on our application, Strong Men Moving is financially viable.

3 **Q. Are there any outstanding court orders or judgments against Strong Men Moving,**
4 **or you, personally?**

5 **A.** No.

6 **Q. Are you aware of any complaints filed against Strong Men Moving or you with the**
7 **Better Business Bureau, the Chamber of Commerce, or any state, or municipal court or**
8 **agency?**

9 **A.** No.

10 **Q. Have you ever been convicted of a crime?**

11 **A.** No.

12 **Q. Are you familiar with, and do you agree to comply with, the statutes and regulations**
13 **that govern the operation of intrastate household goods movers in South Carolina?**

14 **A.** Yes, and Strong Men Moving will comply with them.

15 **Q. Have you published a notice of Strong Men Moving's application?**

16 **A.** Yes. A notice of Strong Men Moving's application was published in the *Post and*
17 *Courier* newspaper on July 24, 2019, and an affidavit of publication has been filed with the
18 Commission.

19 **Q. What is Strong Men Moving's plan for the next five years?**

20 **A.** To provide good quality services, middle cost, good experience moves to customers in
21 SC and by expanding into other fast-growing markets.

22 **Q. Does this conclude your testimony?**

23 **A.** Yes.

EXHIBIT A

**REGULATIONS AND SCHEDULE OF CHARGES APPLICABLE TO
CERTAIN INTRASTATE HOUSEHOLD GOODS MOVES WITHIN THE
STATE OF SOUTH CAROLINA**

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Applicability of Tariff

This tariff contains the regulations and rates applicable to the provision of intrastate household goods moved by Strong Men Moving, LLC. These services are furnished between points and places in the State of South Carolina.

SECTION 1**1.0 Transportation Charges**

Transportation Charges include the hourly rates as listed below.

1.1 Hourly Rates and Charges

Moves will be conducted on a “straight time” basis, with a minimum hourly charge as set out below plus actual travel time. The clock starts at the appropriate hourly rate when the movers leave the STRONG MEN MOVING, LLC office location, and includes the movers estimate return time to the office location.

Number of Movers**Hourly Rate**

| | |
|-----------------------|--------------------------|
| Two Men and a Truck | \$110.00 |
| Three Men and a Truck | \$150.00 |
| Four Men and a Truck | \$200.00 |
| Each Additional Man | \$40.00 per man/per hour |

1.2 Office Hours / Minimum Hourly Charges:

STRONG MEN MOVING, LLC will operate Monday – Friday, 7:00 am – 10:00 pm and Saturday and Sunday from 7:00am – 6:00pm.

| | |
|-----------------------------|----------------------------|
| Monday- Friday | Two-Hour Minimum Charge |
| Saturday- Sunday | Three-Hour Minimum Charge |
| Recognized Federal Holidays | Three- Hour Minimum Charge |

After the minimum hourly charge, the hourly rates are calculated in fifteen-minute increments. Any interim charge is rounded up to the next fifteen-minute increment. If customers cancel within 48 hours of their move, STRONG MEN MOVING, LLC will charge the applicable minimum. Hourly rates are the same, seven days a week, 24 hours a day, in every season of the year. Customers are not charged an additional fee for overtime labor.

SECTION 2**2.0 ADDITIONAL SERVICES**

The following charges shall be assessed in addition to the hourly rates quoted in Section 1 of this tariff, in connection with a move involving additional items:

2.1 Bulky Article Charges (per item)

- Pool Tables- \$275
- Golf Carts \$150
- Steel Gun Cabinet (in excess of 400 lbs.) - \$150
- Hot Tubs, Whirlpools - \$475
- Riding Lawnmowers- \$150

2.2 Elevator or Stair Carry

STRONG MEN MOVING, LLC does not charge an additional fee for elevator or stair carry, except as specified in Section 2.1 above.

2.3 Excessive Distance or Long Carry Charges

STRONG MEN MOVING, LLC does not charge an additional fee for carrying articles an excessive distance to or from the motor vehicle.

2.4 Pick Up and Delivery

STRONG MEN MOVING, LLC does not charge an additional fee for making additional pick-ups or deliveries after the initial stop.

2.5 Packing and Unpacking

2.5.1 STRONG MEN MOVING, LLC does not charge an additional fee for packing and unpacking. The packing rate is the same as the hourly rate listed in Section 1; plus the market price of packing materials, including sales tax on the materials.

2.5.2 STRONG MEN MOVING, LLC is not responsible for items packed by the customer. Boxes containing fragile or breakable items must be properly labeled. STRONG MEN MOVING, LLC reserves the right to decline any moves consisting of extremely large or fragile items.

2.6 Piano Charges

STRONG MEN MOVING, LLC will charge \$275 to move an upright piano and \$475 to move a grand piano.

2.7 Articles, Special Servicing

The rates and charges in this tariff do not include servicing or connection of appliances such as freezers, refrigerators, computer equipment, washers, dryers, televisions, and similar articles.

2.8 Waiting Time

The customer is charged the rates specified in Section 1 for all waiting time or delays which are not the fault of STRONG MEN MOVING, LLC.

2.9 Grandfather Clocks

STRONG MEN MOVING, LLC will not move grandfather clocks.

SECTION 3**3.0 RULES AND REGULATIONS****3.1 Claims**

- 3.1.1** All claims for loss, damage or overcharge must be written and should be attached to the Bill of Lading.
- 3.1.2** Claimant must notify carrier of all claims for concealed damage within 30 days of the move. STRONG MEN MOVING, LLC must be given reasonable opportunity to inspect damaged items.
- 3.1.3** Although our movers will be careful with your possessions, from time to time damages may occur. If damages are caused by our service, STRONG MEN MOVING, LLC reserves the right to repair the damage(s) in question. If we determine that damages can not be repaired, we reserve the right to either replace or compensate (actual cash value) for the damage. If there is damage, notify STRONG MEN MOVING, LLC immediately. They will complete a Damage Report before they leave your site. If you discover damage after the move, call the office within 30 days of your move. No damage claims will be honored until the charges for moving services are paid in full. You will be asked to sign a Release of Liability acknowledging this.

3.2 Computing Charges

STRONG MEN MOVING, LLC rates are computed by multiplying the applicable hourly rate by the time as provided in Section 1.

3.3 Governing Publications

STRONG MEN MOVING, LLC rates and charges are governed by the terms and conditions of this tariff, and the Rules and Regulations of the South Carolina Public Service Commission.

3.4 Items of Particular Value

STRONG MEN MOVING, LLC does not assume any liability whatsoever for documents, currency, credit cards, jewelry, watches, precious stones or articles of extraordinary value including accounts, bills, deeds, evidences of debt, securities, notes, postage stamps, stamp collections, trading stamps, revenue stamps, letters or packets of letters, alcoholic beverages, firearms, coin collections, articles of peculiarly inherent or intrinsic value, precious metals or articles manufactured there from. STRONG MEN MOVING, LLC will not accept responsibility for safe delivery of such articles if they come into STRONG MEN MOVING, LLC's possession with or without STRONG

3.5 Bill of Lading, Contract Terms, and Conditions

Each customer will be provided with a copy of STRONG MEN MOVING, LLC's Bill of Lading. The terms and conditions of the Bill of Lading, attached hereto, are hereby incorporated by reference.

3.6 Delays

STRONG MEN MOVING, LLC shall not be liable for any delays in transporting household goods resulting from an act of God or fault or neglect of any unforeseen entities.

SECTION 4

4.0 PROMOTIONS

STRONG MEN MOVING, LLC shall apply the following promotions, in a uniform and nondiscriminatory fashion:

4.1 Military/Senior Citizens

A promotional rate of normal hourly service charges for moving, packing and unpacking items listed below will be applied for customers who are active duty military, disabled veterans, and senior citizens that provide proper proof of same. Extra chargeable items will follow rates in Section 2. 2.1. Moves will be conducted on a "straight time" basis, with a minimum hourly charge as set out in Section 1.2 plus actual travel time. The clock starts at the appropriate hourly rate when the movers leave the STRONG MEN MOVING, LLC office location, and the movers estimate return time to the office location. The hourly rates and charges are indicated below:

Number of Movers

Hourly Rate

| | |
|-----------------------|--------------------------|
| Two Men and a Truck | \$85.50 |
| Three Men and a Truck | \$114.00 |
| Four Men and a Truck | \$133.00 |
| Each Additional Man | \$19.00 per man/per hour |

EXHIBIT B

PSC

UNIFORM HOUSEHOLD GOODS BILL OF LADING AND FREIGHT BILL

STRONG MEN MOVING, LLC

3111 Linksland Road

Mount Pleasant, S.C. 29466

(815) 931-3993

IN CASE OF NEED: CONTACT TRAFFIC CONTROL MGR. AT ABOVE ADDRESS OR TELEPHONE NUMBER

REFER TO THIS REG. NO. 

SHIPPER _____
 ADDRESS _____
 FLOOR _____ ELEV. _____ TEL. _____
 CITY _____ STATE _____

NOTIFICATION OF WEIGHT & CHARGES

SHIPPER REQUESTS NOTIFICATION OF ACTUAL WEIGHT & CHARGES TO PARTY SHOWN BELOW ☐

NOTIFY _____ TEL. _____
 ADDRESS _____

RECEIVED
 SUBJECT TO

ROUTING

GENERAL
 CONDITIONS:

CONSIGNEE TO _____
 ADDRESS _____
 FLOOR _____ ELEV. _____ TEL. _____
 CITY _____ STATE _____
 PREFERRED DELIVERY DATE(S) _____
 OR PERIODS OF TIME _____

ALL CHARGES ARE TO BE PAID IN CASH, MONEY ORDER, OR
 CERTIFIED CHECK BEFORE CARRIER DELIVERS OR RELINQUISHES
 POSSESSION UNLESS INDICATED BY CARRIER. PERSONAL CHECK
 WILL NOT BE ACCEPTED.

RATES, RULES AND REGULATIONS IN

TARIFF _____ SEC. _____

INVOICING

GOV'T. B/L No. _____
 BILL CHARGES TO _____

THIS SHIPMENT WILL MOVE SUBJECT TO
 THE RULES AND CONDITIONS OF THE CAR-
 RIER & TARIFF. ALL TERMS PRINTED OR
 STAMPED HEREON OR ON THE REVERSE
 SIDE HEREOF. SHIPPER HEREBY RELEASES
 THE ENTIRE SHIPMENT TO A VALUE NOT
 EXCEEDING _____ THE CARRIER'S LI-
 ABILITY FOR LOSS AND DAMAGE WILL BE 60
 PER LB. PER ARTICLE UNLESS A GREATER
 AMOUNT IS SPECIFIED BY THE SHIPPER.

SIGNED _____
 Shipper _____ Date _____

TIME RECORD

START _____
 FINISH _____
 AM AM Customers Initials
 PM PM Customers Initials

JOB HOURS _____
 TRAVEL TIME _____
 TOTAL HOURS _____

TRANSPORTATION SERVICES
HOURLY CHARGE

STRAIGHT TIME

VAN(S) _____ MEN _____ HOURS AT \$ _____ PER HR.

OVERTIME SERVICES

VAN(S) _____ MEN _____ HOURS AT \$ _____ PER HR.

TRAVEL TIME HOURS at \$ _____

OTHER CHARGES _____

OTHER CHARGES _____

PACKING _____

INSURANCE _____

TOTAL _____

DATE DELIVERED _____

DRIVER _____

WEIGHT AND SERVICES

☐ SPACE RES. _____ CU. FT.

EXPEDITED SERVICE ORDERED BY SHIPPER DELIVERED ON OR BEFORE

☐ EXCL. USE OF VEH. _____ CU. FT.

| GROSS | TARE | NET | RATE | CHARGES |
|--|------|-----|------|---------|
| TRANSPORTATION _____ MILES | | | | |
| ADD'TL. LIAB. CHG. (PER SHIPMENT CHARGE) | | | | |
| ADD'TL. TRANS. (SURCHARGE) _____ <input type="checkbox"/> ORIG. <input type="checkbox"/> DEST. | | | | |
| EXTRA PICKUPS OR DELIVERIES: NO. _____ BY _____ | | | | |
| AT _____ | | | | |
| EXCESSIVE CARRY _____ ELEVATOR _____ STAIRS _____ | | | | |
| PIANO HANDLING: OUT _____ IN _____ HOIST _____ | | | | |
| ADD'TL. LABOR _____ MEN FOR _____ MAN HOURS | | | | |
| WAREHOUSE HANDLING _____ | | | | |
| TRANSIT STORAGE: FROM _____ TO _____ | | | | |
| S.I.T. VALUATION CHARGE _____ | | | | |

APPLIANCE SERVICES

ORIGIN DUE _____

DEST. DUE _____

OTHER CHARGES

CARTAGE: TO WHSE ☐, FROM WHSE ☐, ORIG ☐, DEST ☐ MI _____ QUANTITY _____

BARRELS _____ 5

CARTONS _____ LESS THAN 1 1/2

CARTONS _____ 1 1/2

CARTONS _____ 3

CARTONS _____ 4 1/2

CARTONS _____ 6

CRIB MATTRESS _____

WARDROBES (USE OF) _____

MATTRESS CARTON NOT EXCEEDING 39 x 75 _____

MATTRESS CARTON NOT EXCEEDING 54 x 75 _____

MATTRESS CARTON EXCEEDING 54 x 75 _____

CRATES _____ MIRROR CARTONS _____

TOTAL PACKING _____

TOTAL CHARGES ☐ CHGE ☐ PPD ☐ C.O.D. ☐ G.B.L. _____

TOTAL CHARGES _____

PREPAYMENT: COLLECTED BY _____

BALANCE DUE: COLLECTED BY _____

DELIVERY ACKNOWLEDGEMENT: SHIPMENT WAS RECEIVED IN GOOD CONDITION EXCEPT AS NOTED ON INVENTORY, AND SERVICES ORDERED WERE PERFORMED.

REC'D FOR STORAGE _____ CONSIGNEE _____

BY _____ WAREHOUSE _____

BY _____ (WAREHOUSEMAN'S SIGNATURE)

PER _____

DATE _____

ELECTRONICALLY FILED
11-06-2011
11:06:06
Doc 106

CONTRACT TERMS AND CONDITIONS

Sec. 1. (a) The carrier or party in possession of any of the property herein described shall be liable as at common law for any loss thereof or damage thereto, except as hereinafter provided.

(b) No carrier or party in possession of all or any of the property herein described shall be liable for any loss thereof or damage thereto or delay caused by the act of God, the public enemy, the acts of public authority, quarantine, riots, strikes, perils of navigation, the act or default of the shipper or owner, the nature of the property or defect or inherent vice therein. Except in case of negligence of the carrier or party in possession, no carrier or party in possession of all or any of the property herein described shall be liable for the loss or damage thereto or responsible for its condition, operation or functioning, whether or not such property or any part of it is packed, unpacked, or packed and unpacked by the shipper or its agent or the carrier or its agent. Except in case of negligence of the carrier or party in possession, no carrier or party in possession of all or any of the property herein described shall be liable for damage to or loss of contents of pieces of furniture, crates, bundles, cartons, boxes, barrels or other containers unless such contents are open for the carrier's inspection and then only for such articles as are specifically listed by the shipper and receipted for by the carrier or its agent.

(c) Except in case of negligence of the carrier or party in possession, the carrier or party in possession of any of the property herein described shall not be liable for delay caused by highway obstruction, or faulty or impassable highway, or lack of capacity of any highway, bridge, or ferry, or caused by breakdown or mechanical defect of vehicles or equipment.

(d) Except in case of negligence of the carrier or party in possession the carrier or party in possession shall not be liable for loss, damage, or delay occurring while the property is stopped and held or stored in transit upon request of the shipper, owner, or party entitled to make such request, whether such request was made before or after the carrier comes into possession of the property.

(e) In case of quarantine the property may be discharged at the risk and expense of the owners into quarantine depot or elsewhere, as required by quarantine regulations, or authorities, and in such case, carrier's responsibility shall cease when the property is so discharged, or property may be returned by carrier at owner's expense to shipping point earning charges both ways. Quarantine expenses of whatever nature or kind upon or in respect to property shall be borne by the owners of the property or be a lien thereon. The carrier shall not be liable for loss or damage occasioned by fumigation or disinfection or other acts done or required by quarantine regulations or authorities even though the same may have been done by carrier's officers, agents, or employees, nor for detention, loss, or damage of any kind occasioned by quarantine or the enforcement thereof. No carrier shall be liable, except in case of negligence, for any mistake or inaccuracy in any information furnished by the carrier, its agents, or officers, as to quarantine laws or regulations. The shipper shall hold the carriers harmless from any expense they may incur, or damages they may be required to pay, by reason of the introduction of the property covered by this contract into any place against the quarantine laws or regulations in effect at such place.

Sec. 2. (a) No carrier is bound to transport said property by any particular schedule, vehicle, train or vessel or otherwise than with reasonable dispatch. Every carrier shall have the right in case of physical necessity to forward said property by any carrier or route between the point of shipment and the point of destination. In all cases not prohibited by law, where a lower value than actual value has been represented in writing by the shipper or has been agreed upon in writing as the released value of the property as determined by the classification or tariffs upon which the rate is based, such lower value shall be the maximum amount to be recovered, whether or not such loss or damage occurs from negligence.

(b) As a condition precedent to recovery, claims must be filed in writing with the receiving or delivering carrier, or carrier issuing this bill of lading, or carrier in possession of the property when the loss, damage, injury or delay occurred, within 90 days after delivery of the property (or in case of export traffic, within nine months after delivery at port of export) or, in case of failure to make delivery, then within nine months after a reasonable time, for delivery has elapsed; and suits shall be instituted against any carrier only within two years and one day from the day when notice in writing is given by the carrier to the claimant that the carrier has disallowed the claim or any part or parts thereof specified in the notice. Where claims are not filed or suits are not instituted thereon in accordance with the foregoing provisions, no carrier hereunder shall be liable, and such claims will not be paid.

(c) Any carrier or party liable on account of loss or damage to any of said property shall have the full benefit of any insurance that may have been effected upon or on account of said property so far as this shall not avoid the policies or contracts of insurance; provided that the carrier reimburse the claimant for the premium paid thereon.

Sec. 3. Except where such service is required as the result of carrier's negligence, all property shall be subject to necessary cooperage, packing and repacking, at owner's cost.

Sec. 4. (a) Property not received by the party entitled to receive it within the free time (if any) allowed by tariffs lawfully on file (such free time to be computed as therein provided) after notice of the arrival of the property at destination or at the port of export (if intended for export) has been duly sent or given, and after placement of the property for delivery at destination, or at the time tender of delivery of the property to the party entitled to receive it or at the address given for delivery has been made, may be kept in vehicle, warehouse or place of business of the carrier, subject to the tariff charge for storage and to carrier's responsibility as warehouseman, only, or at the option of the carrier, may be removed to and stored in a warehouse at the point of delivery or at other available points, at the cost of the owner, and there held without liability on the part of the carrier, and subject to a lien for all transportation and other lawful charges, including a reasonable charge for storage. In the event the consignee can not be found at the address given for delivery, then in that event, notice of the placing of such goods in warehouse shall be left at the address given for delivery and mailed to any other address given on the bill of lading for notification, showing the warehouse in which such property has been placed, subject to the provisions of this paragraph.

(b) Where nonperishable property which has been transported to destination hereunder is refused by consignee or the party entitled to receive it upon tender of delivery, or said consignee or party entitled to receive it fails to receive it or claim within 15 days after notice of arrival of the property at destination shall have been duly sent or given, the carrier may sell the same at public auction to the highest bidder, at such place as may be designated by the carrier; provided, that the carrier shall have first mailed, sent, or given to the consignor notice that the property has been refused or remains unclaimed, as the case may be, and that it will be subject to sale under the terms of the bill of lading if disposition be not arranged for, and shall have published notice containing a description of the property, the name of the party to whom consigned, and the time and place of sale, once a week for two successive weeks, in a newspaper of general circulation at the place of sale or nearest place where such newspaper is published; provided, that 30 days shall have elapsed before publication of notice of sale after said notice that the property was refused or remains unclaimed was mailed, sent, or given.

(c) Where perishable property which has been transported hereunder to destination is refused by consignee or party entitled to receive it, or consignee or party entitled to receive it shall fail to receive it promptly, the carrier may, in its discretion, to prevent deterioration or further deterioration, sell the same to the best advantage at private or public sale; provided, that if there be time for service of notification to the consignor or owner of the refusal of the property or the failure to receive it and request for disposition of the property, such notification shall be given, in such manner as the exercise of due diligence requires, before the property is sold.

(d) Where the procedure provided for in the two paragraphs last preceding is not possible, it is agreed that nothing contained in said paragraphs shall be construed to abridge the right of the carrier at its option to sell the property under such circumstances and in such manner as may be authorized by law.

(e) The proceeds of any sale made under this section shall be applied by the carrier to the payment of advances, tariff charges, packing, storage, and any other lawful charges and the expense of notice, advertisement, sale, and other necessary expense and of caring for and maintaining the property, if proper care of the same requires special expense; and should there be a balance, it shall be paid to the owner of the property sold hereunder.

(f) Where the carrier is directed to load property from (or render any services at) a place or places at which the consignor or his agent is not present, the property shall be at the risk of the owner before loading.

Where the carrier is directed to unload or deliver property (or render any services) at the place or places at which the consignee or its agent is not present, the property shall be at the risk of the owner after unloading or delivery.

Sec. 5. No Carrier hereunder will carry or be liable in any way for any documents, specie, or for any articles of extraordinary value not specifically rated in the published classifications or tariffs unless a special agreement to do so and a stipulated value of the articles are endorsed hereon.

Sec. 6. Explosives or dangerous goods will not be accepted for shipment. Every party whether principal or agent shipping such goods shall be liable for and indemnify the carrier against all loss or damage caused by such goods and carrier will not be liable for safe delivery of the shipment.

Sec. 7. The owner or consignee shall pay the advances, tariff charges, packing and storage, if any, and all other lawful charges accruing on said property; but, except in those instances where it may lawfully be authorized to do so, no carrier shall deliver or relinquish possession at destination of the property covered by this bill of lading until all tariff rates and charges thereon have been paid. The consignor shall be liable for the advances, tariff charges, packing, storage and all other lawful charges, except that if the consignor stipulates, by signature, in the space provided for that purpose on the face of this bill of lading that the carrier shall not make delivery without requiring payment of such charges and the carrier, contrary to such stipulation, shall make delivery without requiring such payment, the consignor (except as hereinafter provided) shall not be liable for such charges: Provided, that, where the carrier has been instructed by the shipper or consignor to deliver said property to a consignee other than the shipper or consignor, such consignee shall not be legally liable for transportation charges in respect of the transportation of said property (beyond those billed against him at the time of delivery for which he is otherwise liable) which may be found to be due after the property has been delivered to him, if the consignee (a) is an agent only and has no beneficial title in said property, and, (b) prior to delivery of said property has notified the delivering carrier in writing of the fact of such agency and absence of beneficial title, and, in the case of a shipment reconsigned or diverted to a point other than that specified in the original bill of lading, has also notified the delivering carrier in writing of the name and address of the beneficial owner of said property; and in such cases the shipper or consignor, or, in the case of a shipment so reconsigned or diverted, the beneficial owner, shall be liable for such additional charges. If the consignee has given to the carrier erroneous information as to who the beneficial owner is, such consignee shall himself be liable for such additional charges. Nothing herein shall limit the right of the carrier to require at time of shipment, the prepayment of the charges. If upon inspection it is ascertained that the articles shipped are not those described in this bill of lading, the advances or tariff charges must be paid upon the articles actually shipped.

Sec. 8. If this bill of lading is issued on the order of the shipper, or his agent, in exchange or in substitution for another bill of lading, the shipper's signature to the prior bill of lading as to the statement of value or otherwise, or election for common law or bill of lading liability, in or in connection with such prior bill of lading, shall be considered a part of this bill of lading as fully as if the same were written or made in or in connection with this bill of lading.

Sec. 9. Any alteration, addition or erasure in this bill of lading which shall be made without the special notation hereon of the agent of the carrier issuing this bill of lading shall be without effect and this bill of lading shall be enforceable according to its original tenor.